# MEMORANDUM OF UNDERSTANDING

MKSSS's Smt. Hiraben Nanavati Institute of Management and Research (HNIMR):

HNIMR established in 1996 is a flagship of Maharshi Karve Stree Shikshan Samstha's (MKSSS's) and its focuses on women empowerment through education. With this aim HNIMR designs Teaching and Learning processes with appropriate blend of different Teaching and learning activities along with classroom sessions viz. Event management, Corporate Interface Sessions, Field Work, internships, research activities etc. The enriched Corporate Interface is a core need for such activities. In this context (HNIMR) enters into this MOU.

#### 1. THE PARTICIPANTS

HNIMR and Opine Group hereby agree to have an Academic Collaboration between each other; the two entities are:

- A) Maharshi Karve Stree Shikshan Samstha's Smt. Hiraben Nanavati Institute of Management and Research, Cummins Engineering College Campus, Karvenagar, Pune -411052 (hereafter called as "HNIMR")
- B) Opine Group, Flat No.3, "Shreeyash" 59/22, Navasahyadri Society, Near Ashwini Hospital, Karvenagar, Pune - 411052 (hereafter called as "OPINE".)

Opine Group is a Data Analytics and BI company having team of 75+ technofunctional experts having vast experiences. Opine works in both BI Consulting and Training divisions. Under training division of Opine Group, lot of work has been done in the area of bridging the gap between Industry and academics and designs various programs for the students.

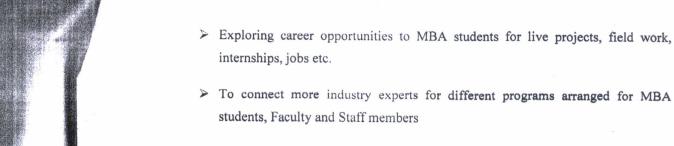
### 2. THE OBJECTIVES OF THE MOU

To deliver expert sessions at moderate professional charges with major focus on Data Analytics, Business Analytics, Business Intelligence and other IT tools or applications.

To design, develop and delived Management & Research for Women

of Management & Research for Women
Karvenagar Pune - 52 Ph.: 25445977

Page 1 of 3



- > To design, develop and deliver MDPs, FDP's and / or consultancy projects as and when decided mutually.
- > To design, develop and establish Industry Academic Labs viz. BI Labs under various training programs.

#### 3. SCOPE OF MOU

The scope of the MoU is restricted to:

- HNIMR and OPINE will discuss and finalize a set of certain projects to be conducted under this agreement and mutually agree on the scope of the work for project.
- The scope of work for the project may be amended by mutual agreement and HNIMR will undertake project and will make available facilities and support necessary to carry out such project and vice versa.
- 3. Provide opportunities for research interactions both for sponsored projects and to enrich the knowledge base.
- 4. Facilities for industrial visits, in-plant training / students projects for students on mutually agreeable terms.
- 5. Training will be conducted Corporate Experts on mutually agreeable terms.
- 6. Jointly conducting need-based short -term courses, seminars and symposiums.
- 7. Jointly publishing research articles, monographs, cases etc. and any other apart from the mentioned points as mutually agreed upon.

#### 4. ROLE OF EACH PARTY

HNIMR will be responsible for fulfilling the above-mentioned objectives within the stipulated time frame. A team consisting of faculty members and students will cater to specific needs of OPINE.

OPINE will make available corporate resources for the expert session or certificate programmes. It will also play the role in design and development of required curriculum approximately approximatel

M.K.S.S.S.'s

IQAC Coordinator



OPINE will also make available training/mentoring to student / faculty necessary to carry out such projects, and also access to required product/services. The evaluation and assessment of the Students will also be maintained by OPINE.

# 5. TERMS OF PAYMENT

This is completely a non-Commercial MoU. Students would only be paid for their internship work as decided time-to-time.

# 6. CONFIDENTIALITY AND SETTLEMENT OF DISPUTES

HNIMR and OPINE both the parties agree to maintain confidentiality of the information. For settlement of all the disputes the jurisdiction of Pune would prevail.

#### 7. VALIDITY OF MOU

The MoU will be functional and/ or valid till either party or both the parties withdraw(s) / terminate(s) with mutual discussion and understanding or with one month's prior notice whichever is earlier.

For Opine Group

Mr. Anand Kolharkar Founder, Opine Group

Que Groe to the second to the

Date:01 /07 /2019

Place: Pune

For HNIMR

Dr. Jagdish Pol Dip (150) Manager M.K.S.S.S. Pune - 411 088

Date: 0/07/2019

Place: Pune

SVPhonotherree IQAC Coordinator



Directoring All MKSSS s Snrt Hilliam and All Managel Ferning All Karvenagar, Pune 1812 1254 8866