## MKSSS's Smt. Hiraben Nanavati Institute of Management and Research for Women

### Entrepreneurship—Innovation, Incubation and Start up cell

#### Title--Report on

# Entrepreneurial Journey --program in Pilot study. Day and Date - Friday 24<sup>th</sup> Dec 2021

Guest Speakers – Mr. Sambhaji Chawle and Mrs. Anita Shamani

Mr. Sambhaji Chawle narrated his entrepreneurial journey in a very inspiring mode.

Sir is hailing from Mulshi, Pune. He is a Director, Technology and innovations at Primus Techsystems. He is a startup mentor. He is having an excellent exposure to onsite-offsite-offshore working models and have managed multiple transitions of large sized offshore projects. He has worked with companies as employer/client like Crompton, Robert Bosch, BP Spain, General Motors, Volkswagen Group, Cooper corporation, Jamna Audi, Mecc Alte India, Force Motors, Geometric, Wipro technologies, Hp, HCL etc. He is solutions architect on Enterprise IT applications with 21 years of SAP Experience in verticals like Manufacturing, Utilities, Services etc. provides It enable solutions. He shared his experiences with various companies in which he learnt many things about how to manage a company which turned helpful for running his own business

He quoted the example of TCS as in TCS, people leave their jobs after 3-4 years even though they were well paid the reason behind that is the culture of the company, it is very difficult to manage Hundreds of people but their job is replaceable so one should have the patience, hard work to stand out among other people. He also told to work on your own strength and lately he advised to be flexible for job location to grab good opportunities location should not become a barrier for you

#### Mrs. Anita Shamani

Mrs. Anita Shamani mam was born and brought up In Canada. She runs her own business named as Agami the Design Galleria in Pune. She is also a marketing partner at Laze Lifestyle. She is very energetic and ambitious. In spite of her health issues she had never stopped her work and did wonders. She is such a inspiration to all of us. She spoke about the time management which is very important for achieving our goal. She also told that reading is very important as she also reads 4 newspapers a day.

She was the general manager at Tangent Furniture Pvt.Ltd. She also worked with Fenomena Furniture private Limited as a chief operations officer. In 2016 she was the founder of Acelogy.

She told to be unstoppable and make wiser decisions. It is not the quantity of the time you spent with your family but quality is matters the most. Todays jobs has no time limit. She told that your Identity should be about yourself and make a use of your every opportunity.

She also added that be only a slave to yourself to your work, ambitions etc. but don't be a slave to the world. Don't expect appreciation, everything revolves around what you do and what you are and not what you show. Be joyful, energetic and enjoy your life to the fullest.

**Learning outcome** – Both the speakers explained their entrepreneur journey and was very inspirational. They also shared their highs lows that happened in their journey. Students were highly motivated by their sharing of experiences and thoughts...

Ranjana Gogate

Dr Surya Ramdas

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Director



